Subject: ICONS guidelines and questions?boundary="Apple-Mail= F02D23CA-

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From: "Michael Lamb" <michael@downtownnews.com>

Date: 09/14/2016 10:07 AM

To: "Henna Sherzai" < HSherzai@downtownla.com>

Hey

Thanks again for renewing ICONS.

Attached are the guidelines for editorial and ads.

Quick questions:

- Are you sending a brand new ad or picking up last years
- Are you sending new editorial or picking up last years?

Let me know when you can.

Michael Lamb Account Executive Los Angeles Downtown News 1264 W. First Street Los Angeles, CA 90026

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